



Contact Details: Jamie Mackie, Managing Director
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Balmoral Knitwear (Scotland) Ltd, 16 Church Lane. Galston, Ayrshire. KA4 8HF

Trade Web Site: www.balmoralknitwear.co.uk

Tel: +44 (0)1563 820213

Opening hours: 8am – 5pm Monday-Friday, 9am-5pm Saturday, 12-5pm Sunday

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Business Summary

- Founded in 1895 by the current MD's great grandfather
- 5 Generation Family Business
- Local Ayrshire employer with 50 skilled staff
- Knitwear manufacturer for the Corporate, School, Bowls and Retail Markets
- Heritage Country Knitwear range made from 100% British Wool in 7 Gauge Chunky Knit
- Stockists of over 40 lines available for same day dispatch with NO minimum order
- Supplier of over 100 complimentary products, eg Poloshirts, Sweatshirts, Hoodies, High Viz products
- Manufacturer of bespoke knitwear to customer's design with over 1000 colours of yarn stocked
- Ability to source and supply any item of uniform or workwear
- Skilled embroidery specialists with over 70 years' experience
- Heat Press logo facility for larger designs
- Renowned for efficient delivery and personal service





Manufacturing at our Factory

Balmoral Knitwear are UK knitwear manufacturers, with a capacity per week of over 2,500 pullovers, cardigans, scarves and hats in our own factory in Ayrshire, and using European partner factories for larger contracts.

From our Ayrshire factory:

- Capacity per month: 9,000+ garments
- 7 and 10 gauge fabric
- Cut and sewn, with fashioning from our high-tech programmable Shima Seiki knitting machines
- Minimum manufacturing quantity for standard styles: 24+
- Usual lead-time: 4-5 weeks
- Embroidery – production from 50 embroidery heads

From our partner factories in Europe:

- Capacity per month: 8,000 – 10,000 garments
- 5, 7, 12 and 21 gauge fabric
- Cut and sewn and fully fashioned
- Minimum manufacturing quantity for standard styles: 250+
- Usual lead-time: 8-12 weeks
- Large embroidery capacity

Recent Projects

- Company re-brand to better reflect our Company essence and ethics including development and launch of new Logo
- Working with Made in Britain to develop a range of heavy country wear sweaters made from 100% British Wool.
- Working with Heritage Scotland to return our historical building back to its former glory.





Interesting facts

- One of oldest surviving knitwear factories in Scotland
- UK leading independent school knitwear manufacturer. Supplier to John Lewis and Harrods, and a variety of leading independent Scottish Schoolwear stockists eg Aitken & Niven in Edinburgh and Man's World in Glasgow, leading independent schools, such as Sedburgh, Gordonstoun, Loretto, Fettes, St Georges, Wellington, Hutcheson's, as well as local primary and secondary schools, Kilmarnock and Loudoun Academies.
- Experienced supplier to UK's top Corporatewear Distributors who sell our products to companies such as Blue Water, Virgin, Q8 Oils.
- MCC's preferred supplier of their bespoke Cricket Sweaters
- New Heritage Range of heavy Fairisle knitwear and country wear using 100% British Wool
- Wide range of direct customers from The Salvation Army, to Slater's Menswear, London Underground, to local Curling Clubs and Bowls Teams, to San Lorenzo Golf Club on the Algarve in Portugal.
- Member of Sewing Skills Partnership Scheme initiated by HRH Prince of Wales based at Dumfries House, Ayrshire
- Member of The Schoolwear Association
- Member of Scottish Textile & Leather Association
- Member Ayrshire Chamber of Commerce
- Member of Visit Scotland and Ayrshire-Arran Tourist Organisation
- Supporter of British Wool Campaign



Testimonials

Testimonial from Katrina Mills, Buyer, John Lewis Schoolwear:

"Balmoral has been a supplier to John Lewis for more than 12 years. This long-term relationship is a testimonial to the Balmoral's outstanding service, heritage and business integrity. Balmoral not only offers great product, but also a great service by the very knowledgeable team. The combination of quality, value for money, UK production and expertise makes Balmoral different from other manufacturers, and that is why Balmoral is now one of our preferred suppliers for Schoolwear in John Lewis."

Testimonial from David Ferguson, MD of Leading School Retailer Aitken & Niven of Edinburgh:

"Having used Balmoral Knitwear to supply our school jumpers and cardigans for many years I would have no hesitation recommending them as a supplier. They are very reliable to deal with and stick to their quoted delivery dates. Their knitwear is very good quality, value for money and our customers like them. Even during the back to school period their delivery times for made to order knitwear are quite short. It is great to be able to buy from a UK based supplier too."

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