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The Change: After 28 dynamic years, Austin Sheridan will reduce his work as a manufacturers representative, and Austin Sheridan USA Inc. will limit its functions. Consequently, Wendy Parker is no longer employed by Austin Sheridan USA, but services will still be available.

The Opportunity: Because of his love for and interest in the industry, Austin will remain active as a consultant transitioning his international services to AS Consulting LLC.

This consulting company will offer import and export expertise in marketing, exhibitions, and communications that will maintain relationships with and for you, the international customer. Austin will continue to focus on international relationships. He will continue to advise on projects and exhibitions with US manufacturers, which will make him an informed, valuable resource for distributors and other international clients on a variety of opportunities. In 2018, AS Consulting has contracts with Black Hills Ammunition, Chip McCormick, Grovtec US, Hodgdon Powders, HS Precision, MEC/Mayville Engineering, North American Arms, Scent Crusher and Talley Manufacturing.

Austin will attend IWA Show in our USA branded booth 7-735. Appointments are scheduled directly with each USA manufacturer, who will inform Austin of the appointments. Orchid Advisors Compliance Specialists will also hold private ITAR meetings by appointment in the IWA Booth conference rooms in booth 7-735. All contact info remains the same. Please contact Austin with any questions about changes and opportunities in 2018.

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2018 IWA booth locations for USA manufacturers contracted with /AS Consulting

BHA	jeff@black-hills.com
Chip McCormick Mags	Austin@austinsheridanusa.com
GrovTec US Inc	Denisee@grovtec.com
Hodgdon	jyosul@hodgdon.com
HS Precision	Josh@hsprecision.com
MEC	Swozniak@MECshootingsports.com
NAA	Jessica@northamericanarms.com
Orchid Advisors	Jyoung@orchidadvisors.com
Scent Crusher	mike.furia@themjack.com
Talley Manufacturing	talley@talleyrings.com

AS Consulting has contracted with Orchid Advisors LLC/Orchid Export Management to provide ITAR export licenses through the DDTC and DOC as needed to offer full services. Complete information about the new consulting services will be available online at the familiar website www.austinsheridanusa.com

Looking forward to IWA 2018, AS Consulting will host an exhibit in Halle 7, as in the past. At this time, exhibition partners include Black Hills Ammunition, Grovtec, Hodgdon Powders, LHS, HS Precision and Talley Manufacturing, ready to welcome you for meetings and hospitality.

